Backup supplier for a critical deadline · How to approach it?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

Compare the supplied sample, the total price and the confirmed availability from another supplier.

A starting point in practice

Keep the technical specification, replacement conditions and the agreed deadline.

Check whether the replacement meets the quality and purpose agreed with the customer.

Working example · Alternative supplier for a critical deadline

Check whether the replacement meets the quality and purpose agreed with the customer.

Specific next steps

1. Keep the technical specification, replacement conditions and the agreed deadline.
2. Check whether the replacement meets the quality and purpose agreed with the customer.
3. Introduce a rule for when to switch to the backup procurement channel.

Limits of application

Apply the guideline to your documents and working methods.

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