Maximum exposure to a late customer · What should be recorded?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

Keep a running record of the open balance per customer and the schedule of actions under the contract.

Record and working document

Simulate the consequences if the largest customer fails to pay during this period.

Before suspending delivery, check the contractual rights and notify the buyer.

Working example · Maximum exposure to a late-paying customer

Simulate the consequences if the largest customer fails to pay during this period.

Specific next steps

1. Simulate the consequences if the largest customer fails to pay during this period.
2. Before suspending delivery, check the contractual rights and notify the buyer.
3. For new orders, consider an advance payment or shorter confirmed milestones.

Limits of application

Apply the guideline to your documents and working methods.

Original page

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