Payment for a long project by phases · What to record?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

For each phase, prepare the scope, price, delivery condition and email confirmation.

Record and working document

Check whether you can determine from the description when the obligation for a second payment arises.

If the phase is delayed due to the client's decision, establish a new schedule together before proceeding.

Working example · Payment for a long project in phases

Check whether you can determine from the description when the obligation for a second payment arises.

Specific next steps

1. Check whether you can determine from the description when the obligation for a second payment arises.
2. If the phase is delayed due to the client's decision, establish a new schedule together before proceeding.
3. The offer template should display the expected inflow for each phase.

Limits of application

Apply the guideline to your documents and working methods.

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-naplata-milestone-dokazi