Paying for a long project in phases · How to approach it?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

Tie payments to measurable milestones and clear proof of delivery.

A starting point in practice

For each phase, prepare the scope, price, delivery condition and email confirmation.

Check whether you can determine from the description when the obligation for a second payment arises.

Working example · Payment for a long project in phases

Check whether you can determine from the description when the obligation for a second payment arises.

Specific next steps

1. For each phase, prepare the scope, price, delivery condition and email confirmation.
2. Check whether you can determine from the description when the obligation for a second payment arises.
3. The offer template should display the expected inflow for each phase.

Limits of application

Apply the guideline to your documents and working methods.

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-naplata-milestone-odluka