Payment for a long project by phases · How to introduce the procedure into routine work?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

The offer template should display the expected inflow for each phase.

Regular application

For each phase, prepare the scope, price, delivery condition and email confirmation.

Check whether you can determine from the description when the obligation for a second payment arises.

Working example · Payment for a long project in phases

Check whether you can determine from the description when the obligation for a second payment arises.

Specific next steps

1. For each phase, prepare the scope, price, delivery condition and email confirmation.
2. Check whether you can determine from the description when the obligation for a second payment arises.
3. If the phase is delayed due to the client's decision, establish a new schedule together before proceeding.

Limits of application

Apply the guideline to your documents and working methods.

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-naplata-milestone-primjena