The boundary between core scope and additional work · What if the process stalls?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

Practical business guidance · Reviewed: 2026-11-22

Applicability: According to the profile and circumstances of the described case.

When the objective isn't clear, arrange a short development phase at a separate price.

When a plan meets an obstacle

In your proposal, describe the deliveries, the number of revisions and what is excluded from the price.

Keep the accepted version and the documented request for change.

Working example · Boundary between core scope and additional work

Check how to charge for a request that adds a new language or file.

Specific next steps

1. In your proposal, describe the deliveries, the number of revisions and what is excluded from the price.
2. Keep the accepted version and the documented request for change.
3. Apply a short amendment form with cost, deadline and approval.

Limits of application

Apply the guideline to your documents and working methods.

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-opsezi-vanjski-projekt-problem