Two consecutive discounts on the same price · How to approach it?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

Apply the second discount to the base amount remaining after the first.

A starting point in practice

Save the calculation of the interim price and the final price with the customer type label.

For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.

Working example · Two consecutive discounts on the same price

For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.

Specific next steps

1. Save the calculation of the interim price and the final price with the customer type label.
2. For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.
3. The quote template should display the unit price when helping the customer understand the calculation.

Limits of application

Apply the guideline to your documents and working methods.

Original page

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