Two consecutive discounts on the same price · How to introduce the procedure into routine operations?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

Practical business guidance · Reviewed: 2026-11-22

Applicability: According to the profile and circumstances of the described case.

The quote template should display the unit price when helping the customer understand the calculation.

Regular application

Save the calculation of the interim price and the final price with the customer type label.

For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.

Working example · Two consecutive discounts on the same price

For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.

Specific next steps

1. Save the calculation of the interim price and the final price with the customer type label.
2. For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.
3. Separately, check the legal rules on price display for consumer discounts.

Limits of application

Apply the guideline to your documents and working methods.

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-popust-dvije-stavke-primjena