Two consecutive discounts on the same price · What if the process stalls?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

Separately, check the legal rules on price display for consumer discounts.

When a plan meets an obstacle

Apply the second discount to the base amount remaining after the first.

Save the calculation of the interim price and the final price with the customer type label.

Working example · Two consecutive discounts on the same price

For €100, try two 10 per cent discounts and compare them with a 20 per cent discount.

Specific next steps

1. Apply the second discount to the base amount remaining after the first.
2. Save the calculation of the interim price and the final price with the customer type label.
3. The quote template should display the unit price when helping the customer understand the calculation.

Limits of application

Apply the guideline to your documents and working methods.

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-popust-dvije-stavke-problem