Seasonal turnover and annual revenue plan · What to note?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

Practical business guidance · Reviewed: 2026-11-22

Applicability: According to the profile and circumstances of the described case.

Keep track of the planned start and end dates of the season, and the months when deliveries will take place.

Record and working document

Simulate a bad season with hire, equipment and contractual costs.

If demand exists outside the season, check the status before accepting the order.

Working example · Seasonal turnover and annual revenue plan

Simulate a bad season with hire, equipment and contractual costs.

Specific next steps

1. Simulate a bad season with hire, equipment and contractual costs.
2. If demand exists outside the season, check the status before accepting the order.
3. Compare the seasonal model with regular operations according to a specific calendar.

Limits of application

For procedures covered by the START system.

Sources

START · Frequently Asked Questions

https://start.gov.hr/st/cesta-pitanja.html

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-sezonski-obrt-plan-dokazi