Seasonal turnover and annual revenue plan · How to approach it?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

Practical business guidance · Reviewed: 2026-11-22

Applicability: According to the profile and circumstances of the described case.

Draw up a work schedule and allocate the costs that run throughout the year.

A starting point in practice

Keep track of the planned start and end dates of the season, and the months when deliveries will take place.

Simulate a bad season with hire, equipment and contractual costs.

Working example · Seasonal turnover and annual revenue plan

Simulate a bad season with hire, equipment and contractual costs.

Specific next steps

1. Keep track of the planned start and end dates of the season, and the months when deliveries will take place.
2. Simulate a bad season with hire, equipment and contractual costs.
3. Compare the seasonal model with regular operations according to a specific calendar.

Limits of application

For procedures covered by the START system.

Sources

START · Frequently Asked Questions

https://start.gov.hr/st/cesta-pitanja.html

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-sezonski-obrt-plan-odluka