Seasonal turnover and annual revenue plan · How to check it using an example?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

Practical business guidance · Reviewed: 2026-11-22

Applicability: According to the profile and circumstances of the described case.

Simulate a bad season with hire, equipment and contractual costs.

Checking by example

Draw up a work schedule and allocate the costs that run throughout the year.

Keep track of the planned start and end dates of the season, and the months when deliveries will take place.

Working example · Seasonal turnover and annual revenue plan

Keep track of the planned start and end dates of the season and the months when deliveries are available. If demand exists outside the season, check the status before accepting the order.

Specific next steps

1. Draw up a work schedule and allocate the costs that run throughout the year.
2. Keep track of the planned start and end dates of the season, and the months when deliveries will take place.
3. If demand exists outside the season, check the status before accepting the order.

Limits of application

For procedures covered by the START system.

Sources

START · Frequently Asked Questions

https://start.gov.hr/st/cesta-pitanja.html

Original page

https://adriatrends.hr/poslovni-vodic/en/pitanja/praksa-sezonski-obrt-plan-provjera