Cost-effectiveness of frequent changes within a fixed price · How to approach it?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

Extract the hours of rework and approvals from actual projects.

A starting point in practice

Keep separate records of the original performance hours and the hours of modifications as required.

Compare the project price with the internal cost after two revisions.

Working example · The cost-effectiveness of frequent changes within a fixed price

Compare the project price with the internal cost after two revisions.

Specific next steps

1. Keep separate records of the original performance hours and the hours of modifications as required.
2. Compare the project price with the internal cost after two revisions.
3. Prepare two quotes: a fixed-price one with a clear scope and a flexible hourly one.

Limits of application

Apply the guideline to your documents and working methods.

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