Cost-effectiveness of frequent changes within a fixed price · What if the process gets stuck?

For: Paušalni obrt · Obrtnici · j.d.o.o. · d.o.o.

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Applicability: According to the profile and circumstances of the described case.

If the contract has no limit on amendments, agree how you will confirm the expanded scope.

When a plan meets an obstacle

Extract the hours of rework and approvals from actual projects.

Keep separate records of the original performance hours and the hours of modifications as required.

Working example · The cost-effectiveness of frequent changes within a fixed price

Compare the project price with the internal cost after two revisions.

Specific next steps

1. Extract the hours of rework and approvals from actual projects.
2. Keep separate records of the original performance hours and the hours of modifications as required.
3. Prepare two quotes: a fixed-price one with a clear scope and a flexible hourly one.

Limits of application

Apply the guideline to your documents and working methods.

Original page

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