When is it worth it for me to accept a booking for just one night?

For: Private accommodation host

Practical business guidance · Reviewed: 2026-11-22

Applicability: For the operational management of accommodation, with a separate verification of the solution and local obligations.

Compare the net income after commission with cleaning, laundry, utilities and preparation time. Also factor in whether the booking replaces a longer, more likely stay.

When this is applied

Calculate the minimum acceptable revenue for a specific day of the week. You may apply a different policy for empty slots and high-demand days, provided it is clearly published and complies with the channel's rules.

What to do in practice

Introduce per-booking calculation based on the number of nights and the time of booking.

A business example

A €65 night, after a €10 commission and €33 in direct costs, leaves €22 before other expenses, taxes and your own time.

Specific next steps

1. Introduce per-booking calculation based on the number of nights and the time of booking.

Limits of application

For the operational management of accommodation, with a separate verification of the solution and local obligations.

Sources

Single point of contact · Catering services in the home

https://psc.gov.hr/print.aspx?id=1404&url=print

eVisitor · Check-in and check-out, frequently asked questions

https://www.evisitor.hr/eVisitorWiki/Javno.FAQ-Prijava-Odjava.ashx

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https://adriatrends.hr/poslovni-vodic/en/pitanja/smjestaj-profit-s-kratkom-rezervacijom